

DCI-ClientServ

Greg Dattilo, CEBS



Greg Dattilo has served as an employee benefits consultant since 1975 and is the founder of two successful employee benefit firms, Dattilo Consulting, Inc. and ClientServ, LLC., offering employee benefits and administrative support. His clients' benefit plans cost run an average of 48 percent below national costs.

Greg's peers see him as an innovator based on his early 2000s' development of the first electronic application in Minnesota for group insurance, and his 1996 creation of proprietary software to provide administrative services for his clients.

Greg earned the Certified Employee Benefits Specialist (CEBS) designation in 1993 from the Wharton School of Business. In 1995, the International Society of Certified Employee Benefits Specialists named Greg a CEBS Fellow. Greg is one of 16 across the U.S. who has recertified his Fellowship each year for more than 20 years. Greg is a Past President of the Minnesota Association of Health Underwriters (MAHU), where he also served as Chair of the Legislative Committee.

Greg and his wife Joan have been married for more than 38 years, and have three children and six grandchildren.

Greg has lectured on employee benefits and health care issues across the country. He has co-authored four books about the U.S. health care system with over 150,000 copies in distribution.



YOUR HEALTH MATTERS:
What you need to know about
US health care
(2006)
10,000 distribution
Alethos Press



FACTS: NOT FICTION:
What really ails the
US health care system
(2007)
95,000 distribution
Alethos Press



**WHY HEALTH CARE
COSTS SO MUCH**
The Solution: CONSUMERS
(2009)
35,000 distribution
Alethos Press



**WHY HEALTH CARE COSTS
SO MUCH**
Governments' Real Role
(2010)
15,000 distribution
Alethos Press

**The Minnesota Association of Health Underwrites named Greg Dattilo its
John J. Symanitz Award Winner in 2009.**